

Demystifying EU Processes & Cultures

Europe has a logic which is pragmatic and works. There are many dynamic parts and pieces, but they all have a purpose, they are interdependent, culturally diverse and they make perfect negotiation sense.

What You Get

- Demystify EU Negotiation processes and institutional cultures
- Get a sense of how EU27 dynamics will evolve post-Brexit
- Understand various interdependent EU negotiation cultures and their roles, powers and constraints
- Clarify Presidency, Member State, Commission, European Parliament, Council operational responsibilities and working party and committee realities
- Identify EU strategic concepts and formulate specific action plans
- Understand what EU negotiators go through by stepping into their shoes

What You Learn Overall

- ✓ By objectively understanding EU decision-making and negotiation procedures, networks and dynamics in an insightful and pragmatic manner, it is possible to map out points of access so as to visualise and try influencing simultaneous interdependent EU negotiations processes.

